

## FOR IMMEDIATE RELEASE



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### **HUD Consultant to Speak at Seminar for Local Real Estate Agents** *Upcoming Free Real Estate Training Benefiting Local Charity*

Charlotte, NC – Real estate agents from the Charlotte-Metro and surrounding areas are invited to attend a seminar featuring a professional HUD consultant, Rebecca Walzak. This real estate seminar is hosted by Nancy Braun, Broker/Owner of Showcase Realty, to help educate local real estate agents on new and different information within the real estate market. Proceeds from these workshops will go toward the Boys & Girls Club of Greater Charlotte.

Braun will be hosting this seminar on Wednesday, February 9<sup>th</sup> 2:00pm until 4:00pm to inform local real estate professionals on how to successfully sell distressed properties and HUD Homes as well as go over the new North Carolina Offer to Purchase and how to make it work for REO properties. She also hosts monthly "Success in Distress" workshops to inform local agents on the local and national housing market and how to successfully sell distressed properties.

The featured keynote speaker, Rebecca Walzak, is president of RJB Walzak Consulting and is currently a consultant for HUD. Walzak will be sharing pertinent information on the HUD selling process which will answer many questions local agents may have.

Nancy Braun is a member of NRBA, National REO Brokers Association, and recently became a Neighborhood HUD Broker which means she is able to list homes owned by the Housing and Urban Development Department. HUD has recently made many changes to their selling process which has left agents confused and needing clarification.

"By giving local agents the information they need to help their clients find their dream homes and purchase it successfully, we hope to give back to our community and help in the much-needed growth of homeownership in Charlotte Metro and surrounding areas," said Nancy Braun, Owner and Broker-In-Charge of Showcase Realty.

Tickets for this event are \$40 and can be purchased at [NRBAhudworkshop.eventbrite.com](http://NRBAhudworkshop.eventbrite.com) or you can pay at the door. All proceeds will be going to the Boys & Girls Club. Nancy Braun has recently joined REO4Kids through which she donates \$100 to children's charities per REO Asset she sells.

Also, please join Showcase Realty on Monday, February 21<sup>st</sup> for "Success in Distress: How to Sell HUD Homes" 2:00 p.m. until 5:00 p.m. at the Boys & Girls Club at 940 Marsh Road in Charlotte. This is a free event but donations will be accepted for the Boys & Girls Club. There is limited space available, to register visit [HUDWorkshop.Eventbrite.com](http://HUDWorkshop.Eventbrite.com).

For more information please contact Showcase Realty at 704-886-5600 or [info@showcaserealty.net](mailto:info@showcaserealty.net)

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Showcase Realty, a Charlotte-based real estate brokerage was founded by Nancy Braun in 2008. Showcase Realty handles all aspects of real estate sales, including general brokerage, short sales, foreclosures and

investment properties. Braun is focused on keeping her team up-to-date technologically and making sure they are aware of all changes and news in the real estate market.