



FOR IMMEDIATE RELEASE

Nancy Braun

Owner & Broker-In-Charge

Rebecca Ham

Marketing & Social Media Coordinator

704.997.3790

marketing@showcaserealty.net

Nancy Braun Ranked 1st in N.C. by REAL Trends *Best Real Estate Agents in America 2013*

Charlotte, N.C. – July 18, 2013 – Nancy Braun, owner and broker-in-charge of Showcase Realty, is ranked 1st in the N.C. for “Best Real Estate Agent by Transaction Sides” by REAL Trends newest ranking, Best Real Estate Agents in America, which ranks the most productive agents in their categories by state and by metropolitan area.

This report, the first of its kind, ranks real estate agents in four categories for their 2012 calendar year: individual agents by closed transaction sides and closed volume, as well as teams of agents respectively. Braun ranked in both individual categories at the state and regional levels:

- 1st in N.C by Transactions
- 3rd in N.C. by Volume
- 1st in Charlotte-Concord-Gastonia by Transactions
- 1st in Charlotte-Concord-Gastonia by Volume

This new report is an outgrowth of the REAL Trends/The Wall Street Journal report called The Thousand, for which Braun ranked 12th in the nation by transactions. The Thousand ranks the most productive 1,000 real estate agents in America. This year, REAL Trends extended this report to include all sales agents who exceeded minimum levels of closed transaction sides or closed sales volume during calendar year 2012.

With over \$40 Million in volume, and 426 homes sold last year, Braun ranked 1st in N.C. for the number of closed sales by and individual, and 3rd in N.C. for individual volume in 2012. Over 6,500 real estate agents are featured, representing every state in the U.S.

“The absolute minimum of closed transactions [to qualify] was 50, in an industry where the average of all real estate agents was about seven,” said Steve Murray, publisher of the Best Real Estate Agents in America and editor of REAL Trends, “Many of these agents have built enormously successful small businesses around the sale of homes.”

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Braun has 17 years of real estate experience; she is a graduate of Cornell University and holds a J.D. from SUNY Buffalo School of Law. In 2008, she formed Showcase Realty, LLC, a Certified Woman-Owned Business, to make the most of her experience, knowledge and superior negotiating skills.

Her direction and leadership brought Showcase to a higher level. Braun has been recognized as one of The Thousand by REAL Trends; one of Mecklenburg's 50 Most Influential Women of 2012; one of Business Leader Magazine's Top 50 Entrepreneurs of Charlotte; and one of Charlotte Business Journal's Fastest 50 Growing Private Companies in 12 She has also earned the 2011 Ladies Achieving Continuous Excellence (LACE) Trailblazer Category II Award.

Showcase Realty is an innovative boutique Charlotte real estate firm located at 1430 S. Mint St. in the Historic South End district. Committed to selling homes while surpassing customers' expectations, Showcase provides professional service, personally delivered – now credited as the best in N.C.

View the list of The Best Real Estate Agents in America:

<http://realtrends.com/best-real-estate-agents-america#.Uea8CI2kr9Y>

Visit Showcase Realty, LLC online:

<http://www.showcaserealty.net>

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