

Local Brokerage Making a Difference for Charities, One Workshop at a Time

Showcase Realty Focusing on Charity While Spreading Knowledge to Agents

Local Real Estate Brokerage Raises Money for Boys & Girls Club While Educating Local Agents on New Policies

FORT MILL, SC – Friday December 10, 2010 – On Wednesday, December 8<sup>th</sup>, a group of almost fifty people joined together to learn about new real estate market policies and rules at the “Success in Distress Workshop for Agents: How to Sell HUD Homes”. This event was free but donations and contributions were made to the Boys & Girls Club. The workshop raised almost \$800 for this very deserving charity.

“Success in Distress” was organized by Showcase Realty, LLC and sponsored by Wells Fargo Home Mortgage, RJR Insurance Agency and K & T Construction Company. The presentation included information on the current housing market, Short Sales, REOs, HUD Homes and additional information from the sponsors. Keynote speakers were Nancy Braun, Owner and Broker-in-Charge of Showcase Realty, Marty Clary and Bernard Neal, Boys & Girls Club, Gwen Olberg, Collections Manager for Wells Fargo, and Leah Gamble, REO Expert for Wells Fargo.

This was the first of many monthly workshops to come. Nancy Braun recently joined REO4Kids which is a national organization of Realtors who donate a percentage of each REO Asset they sell to children’s charities. In addition to contributing portions of her REO sales, she is striving to find ways to raise money in any and every way she can for charity.

“The Boys & Girls Club is such a deserving charity. I have a whole new understanding of what they provide the children in need in our community,” says Braun. “If I can bring help and comfort to at least one child, it will all be worth it.”

In a recent Harris Interactive survey of the Boys & Girls Club alumni, 57% said “the Club saved my life.”

Showcase Realty will be holding the next workshop on Monday, January 24<sup>th</sup>, 2:00 p.m. until 5:00 p.m. It will be held at the Marsh Road Boys & Girls Club and will include a tour of the facility. Again, this will be a free event but donations are encouraged.

If you would like to register for the next workshop please visit [hudworkshop.eventbrite.com](http://hudworkshop.eventbrite.com). For more information, please call 704-889-5600.